MKOBA PRIVATE EQUITY FUND

Prospective Service Provider

<u>Check in list of questions</u> (please provide responses to the questions below for us to properly route your request for effective follow up and response)

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Section 1 - General Information

If you have a presentation document or website link displaying this information please provide us with it and skip the corresponding items in this section. Otherwise, please let us know the following:

- 1. Name of Company
- 2. Location of headquarters and location of main subsidiaries
- 3. Number of years of existence (date of start of operations)
- 4. Shareholders (name of shareholder and percent shares held by shareholder)
- 5. Management team (names of members of the executive team)
- 6. Number of employees
- 7. Activities (by sector and country)
- 8. Main markets served (countries and major regions within country)
- 9. Key types of clients (specific client categories like fund managers, fund of funds, banks, private houses, development finance institutions)
- 10. Important partners or contractual agreements (name of partner and type of contract)

Section 2 - Financials

Please provide us with your last 3 years financials. If you do not have these handy please share with us the latest audited accounts.

Section 3 – Specialization and Specific Services

- 1. What is your motivation for seeking to serve Mkoba?
- 2. What specific service are you proposing?
- 3. What share is your proposed service to Mkoba to the total share of your annual client engagement? How do you intend to serve Mkoba (sectors, countries, services)?
- 4. What is the basis of costing for the services rendered?

Please note that Mkoba selects service providers on a competitive basis and your offer will be considered along with the offer from others. Thank you!